

Reference Letters from Manufacturers on the IAPD Market Data Studies

From Bill Kistler, VP – Sales and Operations, Bayer MaterialScience LLC

Bayer MaterialScience thanks the IAPD Industry Research and Benchmarking Committee in supporting and facilitating the 2008 PC-PETG Sheet manufacturing industry data survey. The information that was shared and provided back to our company has been invaluable in supporting our understanding of the overall NAFTA sheet manufacturing environment in regards to PC-PETG sheet.

The actual data that was provided on capacity, market size, active sheet manufacturers participating in the NAFTA was done professionally and with the complete assurance of confidentiality. We look forward to continuing this type of industry information sharing and participation, thank you again.

From Mitch Grindley, Vice President, Plaskolite Inc.

Plaskolite Inc. has found the IAPD manufacturing surveys to be an important resource for our company. We find the data from the surveys to be accurate and reliable. We have and will continue to use information from the studies for our strategic planning. We look forward to participating in receiving future information from your surveys.

From Jay Wynne, Vice President, 3A Composites

3A Composites (formerly Alcan) participated in the IAPD market data study for the first time last year. We found the information to be very beneficial for benchmarking purposes and look forward to continued participation as we will use the feedback as an element in our strategic planning.

From Bob Kaplar, Distribution Channel Manager, Co-Polyester Product Manager, Spartech Plastics

Spartech Polycast and Spartech Plastics have gained significant insight from the surveys conducted by the IAPD. We use the information as we plan the growth strategies for our companies. The information as compiled and presented, offers us a look at our industry, often from a totally new perspective. We have participated in past surveys and look forward to future surveys. This is one of the truly valuable benefits of our IAPD membership.