2016 IAPD EDUCATION CIRCLE OF CHAMPIONS

ELIGIBILITY TERM is August 1, 2015 through July 31, 2016

DEADLINE: Friday, August 5, 2016
IAPD EDUCATION CIRCLE OF CHAMPIONS

The International Association of Plastics Distribution (IAPD) Education Committee established the “IAPD Education Circle of Champions” award program in 2009 to acknowledge the innovative or exemplary educational initiatives by member companies. It is a special recognition for those companies that emphasize continuing plastics education within their organization through the use of IAPD’s training and educational resources.

This recognition is open to IAPD member companies of all sizes and types. The awards will be presented during IAPD’s 60th Annual Convention.

AWARD CRITERIA

A new criteria model was adopted for the 2012 Circle of Champions Award. The criterion was adjusted in 2015 to be more flexible and inclusive for IAPD member companies and their training programs.

The IAPD Education Circle of Champions award includes three levels of recognition: Gold, Silver and Bronze.

QUALIFICATION

To qualify for recognition, a member company must participate in the training options listed below during the current eligibility period (August 1, 2015 to July 31, 2016). Each option is assigned a point total.

GOLD: 400 points using the “Options” list below
SILVER: 300 points using the “Options” list below
BRONZE: 200 points using the “Options” list below
HONORABLE MENTION: 0-199 points using the “Options” list below

TRAINING OPTIONS

IAPD PLASTICS CERTIFICATE PROGRAM

- A minimum of 85 percent of the company’s eligible* employees complete and pass Level I of the IAPD Plastics Certificate Program. (100 points)
- A minimum of 75 percent of the company’s eligible* employees complete and pass Level I of the IAPD Plastics Certificate Program. (75 points)
- A minimum of 50 percent of the company’s eligible* employees complete and pass Level I of the IAPD Plastics Certificate Program. (50 points)
- Of those who have passed Level I, a minimum of 5 percent must also complete and pass Level II. (100 points)

EXCELLENCE IN SALES CERTIFICATE PROGRAM

- A minimum of 75 percent of their company’s eligible* employees complete and pass the Excellence in Sales Certificate Program. (100 points)
- A minimum of 50 percent of their company’s eligible* employees complete and pass the Excellence in Sales Certificate Program. (75 points)
- A minimum of 25 percent of their company’s eligible* employees complete and pass the Excellence in Sales Certificate Program. (50 points)

PIPE, VALVES AND FITTINGS (PVF) CERTIFICATE PROGRAM

- A minimum of 75 percent of their company’s eligible* employees complete and pass the PVF Certificate Program. (100 points)
- A minimum of 50 percent of their company’s eligible* employees complete and pass the PVF Certificate Program. (75 points)
- A minimum of 25 percent of their company’s eligible* employees complete and pass the PVF Certificate Program. (50 points)

ADDITIONAL TRAINING OPTIONS

- Establishment of a new companywide training program. This option can be met at a company where no training program existed previously. (100 points)
- Companies with existing training programs can earn points by establishing a new program in addition to current programs or by upgrading/replacing a program. (100 points)
- Establishment of a new internship program (headquarter or branch level or companywide). This option can be met at a company where no internship program existed previously. (100 points)
- Establishment of relationships with schools/universities and/or conducting university/student outreach to promote the plastics industry. (50 points)
- Corporate representation in AT LEAST 8 IAPD-related education events, which can include but is not limited to, IAPD’s Annual Convention & Plastics Expo/Showcase, IAPD’s Annual Leadership Summit, Plastics Champions Fly-In, IAPD Webinars (can be attendance of more than one webinar), IAPD’s Excellence in Sales Workshop and training offered by the National Association of Wholesaler-Distributors (NAW). (100 points)
- Corporate representation at the 2014 University of Industrial Distribution (UID) annual event March 9-12. (100 points)
- Company representative(s) serves on an IAPD committee or the IAPD Board of Directors. (50 points)
- Use of AT LEAST 3 IAPD education materials in the company such as the IAPD Introduction to Plastics, The Plastics Primer: Self-study Edition, The Plastics Rectangle, The IAPD Magazine or the IAPD News email newsletter. IAPD can track orders placed through the Resource Center to verify. (25 points)
- Company representative wrote an article for The IAPD Magazine. (25 points)
- Company representative presented an IAPD webinar. (25 points)
- Other criteria, as decided by the IAPD Education Committee. Tell us your training success story. (25 points)

*Eligible employees include managers and inside and outside sales personnel who are hired and/or complete an IAPD Certificate Program within the current eligibility period (August 1, 2015 to July 31, 2016).
AWARD SELECTION
Applications will be reviewed by the IAPD Education Committee. Nominated companies will abstain from voting, if applicable.

AWARD RECOGNITION
Champions are recognized for one year. Due to changes in IAPD educational items and initiatives, criteria may change and therefore companies must reapply annually. Winners will be recognized with:

- Company name listed on IAPD website and in IAPD publications
- Plaque for the company’s headquarters location
- Certificates suitable for framing for company’s branch locations

APPLICATION FORM
Please complete the award application and submit it electronically to Carly Rodgers by Friday, August 5, 2016.

Company Name: ________________________________
Street Address: __________________________________________
City: ___________________ State/Province: __________ Zip/Postal Code: __________ Country: __________
Contact Name of Person Submitting Form: ________________________________
Phone: __________________________ Email: ________________________________

1. How many employees in your company are eligible* to take Level I and Level II of the IAPD Plastics Certificate Program?
   Managers: __________ Inside sales: __________ Outside sales: __________

2. How many eligible* employees, by percentage, have passed: Level I? __________ Level II? __________

3. Are there other positions within your company you have encouraged to take the exam? Please list each group, the number of employees by percentage and the number who have passed each level.

4. How many employees in your company are eligible* to take the Excellence In Sales Certificate Program?
   Managers: __________ Inside sales: __________ Outside sales: __________

5. How many eligible* employees, by percentage, have passed the Excellence in Sales Certificate Program?
   Managers: __________ Inside sales: __________ Outside sales: __________

6. How many employees in your company are eligible* to take the PVF Certificate Program?
   Managers: __________ Inside sales: __________ Outside sales: __________

7. How many eligible* employees, by percentage, have passed: __________

8. Are there other positions within your company you have encouraged to take the exam? Please list each group, the number of employees by percentage and the number who have passed.

9. Has your company established a new companywide training program during the current eligibility period? □ Yes □ No
   If yes, please describe the program.
10. If your company has an existing companywide training program, have you established a new program in addition to current programs or upgraded/replaced a program during the current eligibility period?  
☐ Yes  ☐ No  
If yes, please describe the program.

11. Has your company established a new internship program during the current eligibility period?  
☐ Yes  ☐ No  
If yes, please describe the program.

12. Has your company established contacts and/or relationships with schools/universities and/or has conducted university/student outreach to promote the plastics industry during the current eligibility period?  
☐ Yes  ☐ No  
If yes, please describe these relationships and/or outreach efforts.

13. Which IAPD education materials does your company use on a regular basis? Check all that apply. Please also include how your company uses them.
   - Introduction to Plastics (regular or translated editions)
   - IAPD Plastics Property Tables
   - The IAPD Magazine
   - IAPD Plastics Rectangle
   - The IAPD Plastics Primer: Self-Study Edition
   - The IAPD News e-newsletter
   - Other: __________

14. Please list the IAPD-related education events your company had corporate representation in during the current eligibility period. In addition, please estimate how many employees participated in each of these events:

15. Has a representative from your company written an article for The IAPD Magazine in the current eligibility period?  
☐ Yes  ☐ No

16. Has a representative from your company presented an IAPD webinar in the current eligibility period?  
☐ Yes  ☐ No

17. Describe how you promote plastics education:

18. Do you educate the industrial distribution community on the benefits of plastics? Please describe.

19. List your company’s involvement on IAPD’s Board of Directors and IAPD committees in the past five years.

20. Does your company do anything else that you think is a criterion for this award? Please describe.

SPECIAL NOTICE

To assist in the award nomination process, IAPD members may request an educational activity report from IAPD staff offices (reports for participation in IAPD educational programs, events and volunteer leadership participation).

DEADLINE

The deadline for award submissions is Friday, August 5, 2016.

Submit award application and any attachments to: Carly Rodgers, marketing and education manager crodgers@iapd.org